Skills Development
By successfully achieving 24 continuing education units (CEUs), or 240 hours of contact time, in our courses, participants will acquire advanced skills in the following areas:

- PPP policy and institutional framework development
- Project identification, screening and selection
- Feasibility analyses (technical, economic, tariff, and project financing)
- Project finance structuring and risk allocation strategies
- Transaction bid and tender preparation, tendering/procurement assistance, and negotiation skills development
- Bid evaluation, award and negotiation
- Performance monitoring, contract compliance, and dispute resolution
- Public awareness and stakeholder consultation

Benefits of Certification

- Advance your skills and create a positive impact within your current role
- Become more marketable and mobile
- Generate added opportunities for professional growth
- Increase your income potential with additional expertise gained through certification
- Work with and qualify to join our distinguished faculty
- Demonstrate your global and comprehensive PPP skills

Certification Overview
The Public-Private Partnership (PPP) Certified Specialist program was developed by The Institute for Public-Private Partnerships, a Tetra Tech Company (IP3) to establish standards of knowledge, understanding, and skills-set development in the field of public-private partnerships that are highly-valued by governments, private sector firms, financial institutions, and other relevant stakeholders.

We aim to foster worldwide excellence in the design, financing, procurement, implementation, and monitoring of PPP programs through standards that are widely recognized and consistently applied. We do this by successfully identifying, defining, documenting, and championing commonly-accepted “best practice” approaches to PPP project development and transfer this knowledge and skillsets to participants through education and training.

An IP3 Public-Private Partnership (PPP) specialist certification validates a breadth of knowledge acquired through immersive training in PPP project structure.

Who Should Become Certified
- Government officials responsible for planning, managing, and monitoring PPP programs in all sectors
- Bankers and financiers involved in sponsoring and financing PPP transactions
- Executives and managers involved in developing and operating PPPs
- Agency officials responsible for planning and financing PPPs
- Consultants, professors, and other professionals

The Institute for Public-Private Partnerships
1320 North Courthouse Road, Suite 600
Arlington, VA 22201 USA

+1 (202) 466-8930 | Training@IP3.org
Learn more at IP3.org

IP3 is an accredited provider of Continuing Education Units (CEUs) as sponsored by the International Association for Continuing Education and Training (IACET).

Contact Certification@IP3.org to learn more about IP3’s Specialist Certification programs
PPP Certification Tracks

Legal
Prepare yourself and your team to negotiate and implement sound PPP and concession contracts. This specialist track deepens participants’ understanding of the critical elements of successful contracts, risk allocation, and effective negotiation. This program also explores the key financing agreements typically required by lenders in project finance transactions, with discussions centering around risk and mitigation techniques and how to best handle contract disputes. IP3 Certified PPP Specialists in the Legal track are prepared to plan, create, negotiate, and manage PPP contracts after signing.

Courses:
- Prerequisite: PPP Strategies, Methods, and Project Structuring (online or in-classroom)
- PPP Structuring, Legal Agreements, and Concession Contracts
- Project Management and Implementation
- PPP Controls, Corruption, Conflicts, and Arbitration

Project Finance
IP3 Certified PPP Specialists in the Project Finance track possess practical, process-oriented knowledge in conducting VfM analyses, structuring a PPP transaction appropriately, and action planning to address implementation issues often encountered in PPPs. The discussion focuses on the project implementation unit’s role, the development and execution of a project implementation plan, the tracking and updating of the project’s risk profile, and the ongoing validation of the value for money (VfM) parameters. PPP Project Finance Specialists involved in delivering public infrastructure are prepared to use public-private partnerships without adversely affecting fiscal sustainability.

Courses:
- Prerequisite: PPP Strategies, Methods, and Project Structuring (online or in-classroom)
- PPP Value for Money and Cost-Benefit Analysis
- Project Management and Implementation
- Controlling Fiscal Costs of PPPs

Build Your Own PPP Track
At IP3, your learning path is up to you!
We offer a vast catalogue of Public-Private Partnership courses to build your own PPP Specialist Certification program and gain the knowledge you need to support your organization’s PPP efforts. Whether you’re looking for a well-rounded approach to PPP expertise, need to focus on regulation and utility management or procurement, or want to explore how unsolicited proposals can move more infrastructure projects forward, your learning track is in your hands.

Courses:
- Prerequisite: PPP Strategies, Methods, and Project Structuring (online or in-classroom)
- 23 additional CEUs comprised of any IP3 Public-Private Partnership online and in-classroom courses