

PPP STRATEGIES, METHODS, AND PROJECT STRUCTURING SUITE



Course Description

The PPP Strategies, Methods, and Project Structuring suite of courses is an introduction to the theory and practice involved in public-private partnership (PPP) procurement, project design, and implementation. This suite provides a fundamental framework for executing PPP projects and is required for more advanced training in this field.

These courses include a comprehensive overview of PPP procurement and project structuring. It will offer an introduction to the financial aspects of project structuring, including project finance and the core elements of PPP bankability.

Through presentations, case studies, simulated exercises, and on-site meetings with leading legal, financial, and institutional PPP experts, participants will gain knowledge and skills that will enable them to design their own PPP action plan to implement in their organization.

Who Will Benefit

- Staff from federal, state, county and municipal governments
- Members of planning organizations and boards
- Regulators and authorities for infrastructure utilities and public services
- Professionals from financial institutions
- Staff of international donor organizations

Certification requirements include 24 CEUs and successful completion of a PPP Specialist exam.

Course Offering
Six Online Learning Courses
Reg. Code _____
CEUs 1.0 | Tuition \$5,500

Online Learning at its Best

IP3's two-week online courses allow participants to interact with top instructors and their own peers to develop a more in-depth understanding of the PPP landscape.

These courses "meet" online for live video webinar sessions that deliver students the opportunity to ask questions and receive speedy answers, much like our in-classroom courses. In between sessions, students have access to myriad resources, including video presentations, interactive discussion forums, and quizzes and knowledge checks.

Online Learning Includes



Four 2-Hour
Interactive
Webinars



Two Hours
Self-Paced
Online Learning



Continuing
Education Unit
(CEU) Awarded

Become a Certified PPP Specialist

Completion of the PPP Strategies, Methods, and Project Structuring suite of courses is a contributing factor in obtaining IP3's PPP Specialist Certification.

This program provides an introduction to the core body of knowledge in public-private partnerships taught by IP3, creating a world-class standard in PPP skills development.



IP3 is an accredited provider of Continuing Education Units (CEUs) as sponsored by the International Association for Continuing Education and Training (IACET).

Through successful completion of this suite of courses, participants will be able to:

P-10 Public-Private Partnership (PPP) Foundations

- Describe the design and implementation of a PPP program
- Understand the risks and risk allocation methodologies associated with PPPs
- Understand the process of determining value for money (VfM) and risk analysis
- Identify best practices in the conduct of financial, economic, and technical feasibility studies
- Recognize basic project finance structures and the key players
- Compare various procurement options
- Understand the legal and financial models associated with PPPs

P-11 PPP Identification, Screening and Feasibility

- Develop means for identifying potential PPP projects
- Utilize practical criteria for screening & evaluating projects for PPP suitability
- Become familiar with PPP due diligence
- Oversee and manage specialist consultants conducting feasibility studies
- Ability to draft PPP Concept Notes and Business Cases
- Increase likelihood of a successful PPP

P-12 Managing Risks in Public-Private Partnerships

- Explain the consequences derived from the risk distribution principle in PPPs, including fiscal risk
- Distinguish between the funding of and financing for a PPP project
- Evaluate a request or option for public support for sharing risk in a PPP project
- Assess government risk exposure in a PPP contract

P-13 Transaction Toolkit for PPP Procurement

- Outline an information memorandum for PPP procurement, and oversee and review advisors retained to design and draft an InfoMemo
- Outline a request for qualification (RFQ) for PPPs and review RFQ evaluation criteria
- Identify the main components of a request for proposal (RFP) and evaluation criteria
- Compare and contrast alternative arrangements to international competitive bidding and to assess the strengths and weaknesses of each technique
- Identify best practices for organizing and running the PPP procurement team

P-14 Contract Management

- Evaluate the consequences impacts of the multiplicity of private sector contracts
- Understand how the government and the private sector manage third parties involved in the construction and operation of infrastructure in the PPP transaction
- Conduct performance monitoring obligations for both the private sector and government in connection with PPP transactions
- Evaluate key economic and technical issues to be included in a PPP contract to facilitate monitoring of governmental and private sector performance
- Evaluate types of governmental entities and management teams involved in the PPP contract through its lifecycle from procurement through termination of the PPP contract
- Determine the interaction of management teams through the PPP lifecycle
- Identify options to be addressed in dealing with future events and disputes relating to PPP contracts

P-15 Applying your PPP Skills

- Evaluate the practical requirements of the existing PPP framework for project selection, management, approval, and completion
- Apply appropriate PPP project screening criteria and select a candidate PPP project for implementation
- Plan out the key practical steps, resources needed, and decisions to be made to complete a PPP feasibility study, including overseeing PPP specialist consultants
- Identify, analyze, and allocate PPP risks for developing a bankable and affordable PPP project business case
- Develop a PPP tendering and procurement plan
- Oversee and support the processes and negotiations for PPP projects to reach both commercial and financial closure
- Develop practical plans for managing the PPP contract and monitoring performance