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PPP Skills and Competency Development ONLINE TRAINING PROGRAMME

The Banking Association South Africa, acting in its capacity as the Secretariat for the SADC Banking Association, and with funding provided by the Canadian International Development Agency (CIDA), has awarded a five-year contract to the Institute for Public-Private Partnerships, Inc. (IP3) to design, develop, and implement on a quarterly basis an intensive six-week skills-based online training programme titled, *PPP Skills and Competency Development*.

The objective of this programme is to create a replicable and sustainable learning medium that can rapidly train significant numbers of officials from government organizations (national, state/regional, & local), financial institutions, development agencies, the private sector, and other key stakeholders throughout the Southern African Development Community (SADC) region¹ in “public-private partnership” design, modelling, and monitoring. The overall goal of the programme is to leverage capacity building in such a way so as to increase significantly the utilization of public-private partnership models for both domestic and foreign investment in infrastructure and service delivery.

Juliet Kairuki, Project Manager of the PPP Project for the SADC Banking Association, states “Given the increasing appetite for private capital to participate in the financing of profitable projects of a long term and capital intensive nature, we are keen to expose as many potential partners to PPP. We are also keen to facilitate the sharing of experiences on a regional basis and are excited that our online training programme is populated with many case studies and examples of experiences from SADC countries that are relevant to PPP. We are confident that our online training programme will contribute to bridging capacity gaps that impede our strategic partners from being able to bring more projects to the market.”

The online programme will be conducted entirely over the Internet using a combination of asynchronous and synchronous learning tools. The skills-based programme will consist of six modules, with each module being conducted over a one-week period, and focusing on the following key topics:

- PPP concepts, rationale, and contractual options
- Project appraisal and feasibility studies
- Project finance and investment analysis
- Procurement processes
- Communications and stakeholder relations
- Contract management, monitoring, evaluation, and regulation

Each module contains rich content on the module topic, case studies and simulation exercises to illustrate the content topic, and strategic action plan development by the participants so each can apply what they learn into their own environment. Participants, the course facilitator, and guests will engage each other through weekly posting of assignments and communication using Discussion Board threads, email, and chat room functions.

Tommy White, Chief Executive Officer of IP3 states, “We are very pleased to be a partner with the SADC Banking Association to deliver this important training. Capacity building via the Internet offers a

¹ SADC countries include: Angola, Botswana, Lesotho, Malawi, Mauritius, Mozambique, Namibia, South Africa, Swaziland, Lesotho, Zambia, Zimbabwe

way to train hundreds, if not thousands, of officials quickly and in an intensive learning environment. After being involved with human resource development in developing and emerging market countries for the past 20 years, I am personally convinced that online learning is the wave of the future to deliver high impact and low cost knowledge transfer. The SADC Banking Association and IP3 are pioneering the way for this knowledge transfer in the field of public-private partnerships.”

For more information about the *PPP Skills and Competency Development* programme, including course content, scheduled dates, and registration, please click on this link: [PPP Online Course Details](#). The first (pilot) programme is scheduled for February 1 – March 15, 2006. Subsequent course offerings are as follows:

May 10 – June 21, 2006
August 9 – September 20, 2006

Special incentive scholarships are available for individuals and organizations in SADC member countries. For more information on eligibility requirements, please contact Juliet Kairuki at the SADC Banking Association on julietr@banking.org.za.

The programmes are open to registration for individuals from other countries in Africa and the rest of the world on a limited basis.

Participants who successfully complete a programme will earn 6.0 CEUs (continuing education units). These CEUs can be applied towards becoming a *Certified Public-Private Partnership Specialist™*, a joint PPP certification programme sponsored by IP3 and WEDC of Loughborough University. 24.0 CEUs are required for certification. For more information on the PPP certification programme, including eligibility requirements and registration, please click on this link: [Certified Public-Private Partnership Specialist Programme](#).



The SADC Banking Association was founded in 1998 with the objective of coordinating the activities of national associations of banks in the SADC region (member countries include Angola, Botswana, Lesotho, Malawi, Mauritius, Mozambique, Namibia, South Africa, Swaziland, Tanzania, Zambia, and Zimbabwe). One of the key activities is the management of the SADC PPP Capacity Building Project under funding from CIDA. For more information, please visit: www.banking.org.za/sadc/

The Institute for Public-Private Partnerships, Inc (IP3) founded in 1994, is an international capacity building firm that has trained thousands of officials worldwide on all aspects of designing, financing, developing, and monitoring public-private partnership programs and projects in the energy, water, telecommunications, transportation, and municipal service sectors. IP3 began offering PPP and infrastructure regulation online courses in 2004 and has trained hundreds of officials using this leading learning technology. For more information, please visit: www.ip3.org.