



# 2010 Course Schedule

## *IP3 Answers Your Training Needs!*

### An Open Letter of Invitation

As IP3 enters our 17<sup>th</sup> year of providing management training to a worldwide audience, we take this moment to recognize and thank the thousands of individuals we have trained throughout the years. Our time together, the stories we've exchanged, and the lifelong friendships we created have brought us all closer. We at IP3 are thankful and will cherish the memories for a lifetime.

We also want to recognize the important role that IP3 plays as an enabler of change. Seventeen years ago the concepts of "public-private partnerships" and "good regulation" were just in their infancy. Today, "PPPs" and "good regulation" are cornerstones of all sustainable economic growth programs worldwide. We are proud of our role in promoting these models through our intensive training courses and advisory services.

Although we have made great progress, there is still much to accomplish, and large capacity building efforts are still required. IP3 has once again risen to the challenge. We are pleased to provide you with our new 2010 Training schedule that offers an array of new and updated courses, new delivery methods (one-week courses and self-paced online courses), and a new training location.



IP3's Washington, DC based trainings offer site visits to utilities, regulatory bodies, government agencies, donors and private organizations relevant to the training. Photographed is IP3's 2009 *Regulating Renewable Energy* training participants at a site visit to a Dominion Power Wind Farm in Grant County, West Virginia.

### *Top 5 Reasons to Make IP3 Your Training Provider!*

**IP3 offers three convenient avenues of training:** Washington, DC based, Online (group and self-paced) and Customized/In-Country Trainings

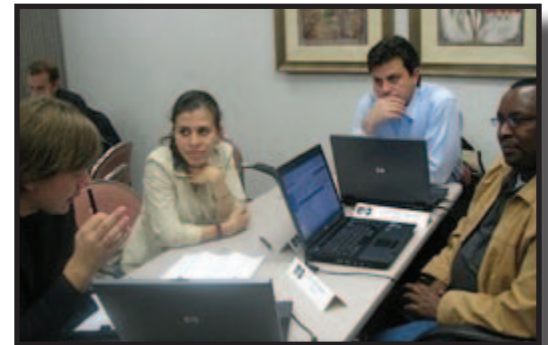
**Automatic enrollment in one of our three Global Certification Programs:** Public-Private Partnership Specialist, Utility Management Specialist or Regulation Specialist

**Join IP3's Alumni Network** which boasts over 30,000 participants

**Environmentally friendly web-based training course site** for a "green" paperless course experience

**Newly Opened State-of-the-Art Training Facility** which boasts excellent training rooms, a panoramic view of Washington, DC and High Speed Internet Access

For those alumni desiring to take more IP3 courses, we believe you will be very excited with the range of new topics and subjects. For those of you new to IP3, we invite you to join us for one of our training experiences — you will enjoy becoming part of the IP3 family!



IP3 participants participate in group discussions during a Washington, DC based training. All participants of a Washington, DC based training are provided with state-of-the-art laptops!

Thank you again for all of your support and we look forward to furthering your education and training goals.

Sincerely,

Thomas H. White  
Chief Executive Officer  
IP3

#### Contact Us

Global Training Services (GTS)  
Institute for Public-Private Partnerships, Inc. (IP3)  
1611 North Kent Street, Suite 700  
Arlington, VA 22209  
Tel: 202-466-8930 Fax: 202-379-0405  
Email: [training@ip3.org](mailto:training@ip3.org)  
Website: [www.ip3.org](http://www.ip3.org)

*Visit our New State-of-the-Art Training Facilities*



## 2010 Course Schedule (Classroom)

Month	Washington, DC Training Facility
<b>March</b>	<p>Designing Legislative, Institutional, and Regulatory Frameworks for Successful Public-Private Partnerships, March 1-12, 2010 (6.0 CEUs)</p> <p>Energy and Water Demand Management Policies and Tools to Promote Resource Efficiency, March 1-12, 2010 (6.0 CEUs)</p>
<b>April</b>	<p>Auditing and Financial Review of Regulated Utilities: Cost Accounting Systems, Reporting Requirements, and Enforcement Techniques, April 12-23, 2010 (6.0 CEUs)</p> <p><b>NEW</b> Renewable and Clean Energy Policies, Regulations, and Incentives to Promote PPP Investment, April 12-23, 2010 (6.0 CEUs)</p> <p><b>NEW</b> Nuclear Energy Regulation: Licensing, Siting, Inspection, and Public Outreach, April 26-30, 2010 (3.0 CEUs)</p> <p><b>NEW</b> Training-of-Trainers (ToT) Boot Camp: Essential Planning and Communication Tools for Training Professionally, April 26-30, 2010 (3.0 CEUs)</p>
<b>May</b>	<p><b>NEW</b> Capital Investment Planning and Asset Management for Government and Public Utility Operations, May 10-21, 2010 (6.0 CEUs)</p> <p>Conducting Value for Money (VfM) and Public Sector Comparator (PSC) Tests for PPP Projects, May 10-21, 2010 (6.0 CEUs)</p> <p>Corporate Governance Strategies for Public and Private Enterprise, May 24-June 4, 2010 (6.0 CEUs)</p> <p><b>NEW</b> Environmental and Energy Security Challenges: Climate Change and Impact on Economic Development, May 24-June 4, 2010 (6.0 CEUs)</p>
<b>July</b>	<p>Regulating Quality of Service: Planning, Compliance Monitoring, and Enforcement, July 19-30, 2010 (6.0 CEUs)</p> <p><b>NEW</b> Infrastructure Development Funds: Strategies to Leverage Public and Private Finance, July 19-30, 2010 (6.0 CEUs)</p>
<b>August</b>	<p>Public Private Partnership Strategies, Methods, and Project Structuring Techniques, August 9-20, 2010 (6.0 CEUs)</p> <p>Regulatory Impact Analysis: Methodology for Cost-Benefit Assessments of Regulations, August 9-20, 2010 (6.0 CEUs)</p> <p><b>NEW</b> Public Participation in the Regulatory Process, August 23-27, 2010 (3.0 CEUs)</p> <p><b>NEW</b> Global Development Alliances (GDAs), Public-Private Alliances, and Corporate Social Responsibility for Development, August 23-27, 2010 (3.0 CEUs)</p>
<b>September</b>	<p>Structuring Legal Agreements for Public-Private Partnership Concessions and Contracts, September 13-24, 2010 (6.0 CEUs)</p> <p><b>NEW</b> Principles of Development Economics: Strategies for Economic Growth and Poverty Reduction, September 13-24, 2010 (6.0 CEUs)</p>
<b>October</b>	<p>Contract Compliance and Performance Monitoring, Enforcement, and Dispute Resolution for PPP Projects, October 4-15, 2010 (6.0 CEUs)</p> <p><b>NEW</b> Electricity and Water Regulation: Next Generation Policies and Practices, October 4-15, 2010 (6.0 CEUs)</p> <p><b>NEW</b> Modernizing Judicial Systems and Administration: Best Practices and Technology Integration, October 25-29, 2010 (3.0 CEUs)</p>
<b>November</b>	<p>Independent Monitoring and Evaluation of Development Assistance Projects, November 8-19, 2010 (6.0 CEUs)</p> <p>Commercializing Utilities: Strategies to Improve Operational and Financial Performance, November 8-19, 2010 (6.0 CEUs)</p>
<b>December</b>	<p>Next Generation Telecommunications Regulation, December 6-17, 2010 (6.0 CEUs)</p> <p>Public Sector Management and Governance, December 6-17, 2010 (6.0 CEUs)</p>



## 2010 Course Schedule (Online)

Month	ONLINE Courses (Group Interactive)
<b>February</b>	Fundamentals of Regulation (ONLINE), February 3-March 19, 2010 (3.0 CEUs) PPP Skills and Competency Development (ONLINE), February 3-March 19, 2010 (6.0 CEUs)
<b>April</b>	PPP Project Officers Management Skills Development (ONLINE), April 7-28, 2010 (3.0 CEUs) Fundamentals of Utility Tariffs: Determining Revenue Needs and Structuring Rates (ONLINE), April 7-May 21, 2010 (3.0 CEUs)
<b>May</b>	PPP Skills and Competency Development (ONLINE), May 5-June 18, 2010 (6.0 CEUs) Fundamentals of Infrastructure Project Finance (ONLINE), May 5-June 18, 2010 (3.0 CEUs)
<b>July</b>	PPP Project Officers Management Skills Development (ONLINE), July 7-30, 2010 (3.0 CEUs)
<b>August</b>	PPP Skills and Competency Development (ONLINE), August 11-September 24, 2010 (6.0 CEUs)
<b>September</b>	Advanced Project Finance and Financial Modeling Techniques (ONLINE), September 1-October 15, 2010 (3.0 CEUs) Stakeholder Consultation, Public Awareness, and Media Relations (ONLINE), September 1-October 15, 2010 (3.0 CEUs)
<b>October</b>	Advanced Rate Setting and Subsidy Design Strategies for Utilities and Regulatory Authorities (ONLINE), October 6-November 19, 2010 (6.0 CEUs)
<b>November</b>	PPP Project Officers Management Skills Development (ONLINE), November 3-26, 2010 (3.0 CEUs) PPP Skills and Competency Development (ONLINE), November 3-December 17, 2010 (6.0 CEUs)

Month	ONLINE Courses (Self-Paced)
<b>Available January</b>	<b>NEW</b> Regulation Procedures and Processes (I) (Self-Paced Online) (2.0 CEUs)
<b>Available January</b>	<b>NEW</b> Regulation Procedures and Processes (II) (Self-Paced Online) (2.0 CEUs)
<b>Available January</b>	<b>NEW</b> Fundamentals of Utility Benchmarking and Performance Monitoring (I) (Self-Paced Online) (2.0 CEUs)
<b>Available January</b>	<b>NEW</b> Fundamentals of Utility Benchmarking and Performance Monitoring (II) (Self-Paced Online) (2.0 CEUs)

*Individual Course Details and Registration Online at*

*[www.ip3.org](http://www.ip3.org)*

For more information, email us at [training@ip3.org](mailto:training@ip3.org)

*Visit our New State-of-the-Art Training Facilities*

The Institute for Public-Private Partnerships, Inc. (IP3) is an international capacity building firm that focuses on advancing **public-private partnership** programs and opportunities, **infrastructure regulation** operations and management initiatives, and **competitive utility management** reform in the environmental (water/sanitation and solid waste), energy, transportation, technology, municipal service, health, and education sectors. IP3 provides training and consulting services on the requisite legal, regulatory, financial, managerial, technical, and institutional requirements for successful program/project design, implementation, and monitoring.

Our clients include national/state/local government agencies, regulatory bodies, utilities, donor organizations, non-governmental organizations, and private businesses. Since 1994, we have trained over 30,000 professionals from 175 countries worldwide.

Clients interested in developing comprehensive skills in our training areas can select from a menu of course offerings, negotiate with IP3 to design and deliver a customized training program on any technical, policy, or management topic, or attend an online course. IP3 experts work with each client to recommend the most effective training program and/or set of programs to meet each institution's need.

### Accreditation

Since 2001, IP3 has been accredited as an Authorized Provider of the International Association for Continuing Education and Training (IACET) and as such may award Continuing Education Units (CEUs) to all our participants attending any and all of our off-the-shelf, customized, regional, and online training products and services. CEUs can be used for maintenance of professional affiliation with an institution or professional advancement in organizations as well to earn credit in IP3's professional certification programs described below.



### Professional Certifications

All relevant training courses and services allow participants to earn continuing education units (CEUs) towards one of three specialized certification programs jointly sponsored by IP3 and the Water, Engineering, and Development Centre (WEDC) of Loughborough University, U.K.:

***Certified Public-Private Partnership Specialist™***  
***Certified Regulation Specialist™***  
***Certified Utility Management Specialist™***

These certification programs are geared towards professionals interested in building a comprehensive body of knowledge and enhancing their career path in one of these three emerging professional fields (additional information on certification, including enrollment, can be found at [www.globalcertifications.org](http://www.globalcertifications.org)). Over 700 professionals worldwide are working towards their certification.

### Contact Us

Global Training Services (GTS)  
Institute for Public-Private Partnerships, Inc. (IP3)  
1611 North Kent Street, Suite 700  
Arlington, VA 22209  
Tel: 202-466-8930 Fax: 202-379-0405 Email: [training@ip3.org](mailto:training@ip3.org)  
Website: [www.ip3.org](http://www.ip3.org)

### Capacity Building Services

**Off-the-Shelf classroom courses** (generally one or two-weeks in length) that are regularly scheduled and conducted in Washington, DC.

**On-Site and Customized programs** specifically tailored to the needs of individual ministries, agencies, regulatory bodies, local governments and utilities.

**Group Online and Self-Paced courses** conducted over the Internet. View course demo to learn more about this high value/low cost training delivery system at [www.ip3.org](http://www.ip3.org) and click on "View Online Demo".

Cumulative evaluations for the last ten years state that over 99% of our Alumni would take a second IP3 course and recommend one to a colleague!

***Visit our New State-of-the-Art Training Facilities***